

FocalPoint Coaching Excellence

# SETTING AND ACHIEVING GOALS PROGRAM

A POWERFUL PROGRAM FOR ACHIEVING RAPID RESULTS

“Today, you are paid for accomplishments, not activities. You are paid for outcomes rather than for inputs or the number of hours you work.

Rewards are determined by the quality and quantity of results that you achieve. This opens up unlimited opportunity for the creative few who recognize and capitalize on this shift.”

– Peter Drucker.

## SETTING AND ACHIEVING GOALS PROGRAM:

- CLARIFY YOUR STARTING POINT
- DETERMINE YOUR TRUE GOALS
- ELIMINATE ROADBLOCKS
- BECOME AN EXPERT IN YOUR FIELD
- GET AROUND THE RIGHT PEOPLE
- MAKE A PLAN OF ACTION & MANAGE YOUR TIME

*The most successful people and organizations in the world are intensely Goal Oriented. They have a clear picture of what they want and are focused single-mindedly on achieving it.*

### PARTICIPANTS IN SETTING AND ACHIEVING GOALS PROGRAM LEARN TO:

- Understand the Principle of Clarity
- Accept Personal Responsibility
- Determine their Values
- Diamond Map their current position
- Set Goals in 4 important life quadrants
- Identify a Major Definite Purpose
- Determine an X Factor in goal achievement
- Prioritize and Sequence a Plan of Action

### THIS PROGRAM IS PERFECT FOR:

- Corporate Executives & Managers
- Business Owners
- Professionals in any field
- Any individual committed to excellence!

*FocalPoint International is a Coaching & Training organization powered by Brian Tracy and the globally exclusive business and executive coaching team with Brian Tracy International. Brian Tracy is one of the leading executive and business success authorities and authors in the world today.*

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